

Date: February 22, 2017
To: Board of Directors
From: Neil McFarlane *Neil McFarlane*
Subject: RESOLUTION 17-02-08 OF THE TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON (TRIMET) AUTHORIZING A CONTRACT WITH TRANSCO INDUSTRIES, INC. FOR THE WESTSIDE BIKE AND RIDES SHELTER FABRICATION SERVICES PROJECT

1. Purpose of Item

The purpose of this item is to request that the TriMet Board of Directors (Board) authorize the General Manager to execute a contract with Transco Industries, Inc. (Transco) for the Westside Bike and Rides Shelter Fabrication Services Project (Project).

2. Type of Agenda Item

- Initial Contract
- Contract Modification
- Other _____

3. Reason for Board Action

Board approval is required for goods and services contracts obligating TriMet to pay in excess of \$500,000.

4. Type of Action:

- Resolution
- Ordinance 1st Reading
- Ordinance 2nd Reading
- Other _____

5. Background

TriMet is committed to linking active transportation to transit. For bicyclists, bicycle storage is a critical part of that linkage. In order to improve bicycle storage at TriMet facilities, TriMet is embarking on a program to improve “bike and ride” facilities at Westside MAX stations, with the primary goal being to improve the connection between commuters and the growing employment base in Washington County. To that end, TriMet submitted a grant application to the State of Oregon for a Connect Oregon V grant called “Westside Bike & Rides: Access to Jobs,” and that grant was awarded to TriMet in late 2014.

The overall Project that will be funded by the grant includes planning, designing, and constructing secure and covered bicycle parking at the Goose Hollow MAX station, and a new trail crossing at the Beaverton Creek MAX station near the Nike campus, which also

includes secure bike parking. The estimated total cost of the Project is \$1,900,000, of which TriMet is providing \$160,000 and Washington County is providing \$250,000, as required match for the grant.

Work under this contract will include fabrication and delivery of the designed steel and glass bike and ride shelter enclosures at the Goose Hollow and Beaverton Creek MAX stations. The installation of the enclosures will be the responsibility of another contractor to be procured under a separate procurement.

6. Procurement Process

TriMet conducted a Request for Proposals (RFP) process to select the contractor. The RFP was issued on November 18, 2016, and advertised on TriMet's eBidexchange vendor registration platform. Over 1,000 firms were notified of the opportunity. TriMet received three responsive proposals from LNI Custom Manufacturing, Inc., Lorentz Bruun Co., Inc., and Transco Industries, Inc.

An evaluation committee (EC) comprised of staff from the Capital Projects and Construction Division, the Planning and Policy Department, and the Diversity and Transit Equity Department was appointed to review, evaluate, and score the proposals. The evaluation criteria in the RFP included experience and qualifications of the firm and key staff as well as a work plan and implementation, and a quality plan for the Project. Within the criteria for experience and qualifications of the firm and key staff, the RFP required proposers to include information on their workforce diversity and experience providing subcontract opportunities for Disadvantaged, Minority Owned, Women Owned and Emerging Small Businesses (D/M/W/ESB). Following the EC's review of technical proposals, pricing was opened for all three firms and all three firms were deemed to be in the competitive range. Discussions were conducted and the firms' Best and Final Offers were received on February 7, 2017. At the conclusion of the evaluation process, Transco was the highest scored firm. Final scores are as follows:

| | LNI | Lorentz Bruun | Transco Industries |
|---|-----------|---------------|--------------------|
| Qualifications of Firm/Staff/Diversity (40 pts) | 28 | 22 | 34 |
| Work Plan, Implementation and Quality Plan (20 pts) | 10 | 10 | 15 |
| Total Technical (out of 60 pts) | 38 | 32 | 49 |
| Total Price | \$449,998 | \$438,300 | \$447,871 |
| Price Score (40 pts max) | 39 | 40 | 39 |
| Total Score (100 possible) | 77 | 72 | 88 |

Transco is a well-qualified local manufacturing firm with a great deal of experience making custom metal structures. Further, their proposal provided good detail about how they would assist with the design process, including value engineering opportunities, and meet the manufacturing schedule. They also had a strong quality control plan. Accordingly, TriMet proposes to award a contract to Transco in the amount of \$447,871.

Reasonable and customary changes may occur during the course of performing the work. Therefore, the attached Resolution includes authority for potential, future change orders up to \$67,500, which is approximately 15 percent of the contract amount. The contract amount plus change order allowance is within the contract budget.

7. Diversity

Due to the manufacturing nature of these services, the work under this contract is very specialized and subcontracting opportunities are limited. However, Transco is a locally owned fabrication business and has approximately 20 percent minority workforce utilization.

8. Financial/Budget Impact

The Project is included in the FY2017-18 Capital Program Budget, and approximately \$1,750,000 of the \$1,900,000 total Project cost will be paid by the Connect Oregon grant and Washington County.

9. Impact if Not Approved

TriMet could re-procure the contract. However, TriMet received a strong response to the RFP, and Transco's price has been determined to be a fair and reasonable. Advertising the contract a second time would delay the Project, and is unlikely to lead to a more favorable outcome.

RESOLUTION 17-02-08

RESOLUTION OF THE TRI-COUNTY METROPOLITAN TRANSPORTATION DISTRICT OF OREGON (TRIMET) AUTHORIZING A CONTRACT WITH TRANSCO INDUSTRIES, INC. FOR THE WESTSIDE BIKE AND RIDES SHELTER FABRICATION SERVICES PROJECT

WHEREAS, TriMet has authority under ORS 267.200 to enter into a contract with Transco Industries, Inc. for the Westside Bike and Rides Shelter Fabrication Services Project (Contract); and

WHEREAS, the total amount of the Contract shall exceed \$500,000; and

WHEREAS, the TriMet Board of Directors (Board), by Resolution dated November 25, 2009, adopted a Statement of Policies requiring the Board to approve goods and services contracts obligating TriMet to pay in excess of \$500,000;

NOW, THEREFORE, BE IT RESOLVED:

1. That the Contract shall be in conformance with applicable laws.
2. That the General Manager or his designee is authorized to execute the Contract in an amount not to exceed \$447,871.
3. That the General Manager or his designee is authorized to execute change orders to the Contract in a total amount not to exceed \$67,500.


Dated: February 22, 2017

Presiding Officer

Attest:

Recording Secretary

Approved as to Legal Sufficiency:



Legal Department